## Message Text

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**ACTION ARA-10** 

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-01

INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 AGRE-00 NSC-05 SS-15

STR-04 CEA-01 PA-02 PRS-01 OES-06 INT-05 /105 W ------ 106194

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FM AMEMBASSY BRASILIA TO SECSTATE WASHDC 8971 INFO AMCONSUL RIO DE JANEIRO AMCONSUL SAO PAULO

UNCLASS BRASILIA 9954

E.O. 11652: N/A TAGS: ETRD. BR

SUBJECT: BRAZILIAN EXPORT PERFORMANCE THROUGH OCTOBER

- 1. ACCORDING TO STATISTICS RELEASED NOV. 30 BY THE FOREIGN TRADE DEPT. (CACEX) OF THE BANCO DO BRASIL, BRAZIL'S 1976 EXPORTS THROUGH OCTOBER REACHED US\$8.082 BILLION, REPRESENTING A GROWTH OF 12 PERCENT OVER THE SAME PERIOD IN 1975. COMMODITIES (PRINCIPALLY SOYBEANS, COFFEE, AND IRON ORE) ACCOUNTED FOR \$4.571 BILLION WHILE EXPORTS OF MANUFACTURED AND SEMI-MANUFACTURED GOODS (INCLUDING PROCESSED SOY OIL AND SOLUBLE COFFEE) WERE VALUED AT \$3 BILLION.
- 2. SOYBEANS CONTINUED AS THE MAJOR EXPORT DURING THE PERIOD REACHING \$1.575 BILLION. THE BREAKDOWN IS AS FOLLOWS:

SOYBEANS \$755.4 MILLION (UP 20 PERCENT)

SOY MEAL \$652.0 MILLION (UP 57 PERCENT)

SOY OIL:

UNPROCESSED \$146.1 MILLION (UP 18 PERCENT) PROCESSED \$22.1 MILLION (UP 288 PERCENT)

3. COFFEE EXPORTS WERE DOWN 14.5 PERCENT IN VOLUME BUT UP 100 UNCLASSIFIED

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PERCENT IN VALUE, AS FOLLOWS:

COFFEE BEANS \$1,382.0 MILLION (UP 100 PERCENT)
SOLUBLE COFFEE \$167.2 MILLION (UP 173 PERCENT)

4. IRON CORE EXPORTS DURING THE PERIOD REACHED \$796.5 MILLION (UP 10 PERCENT). OTHER COMMODITIES WHICH REGISTERED IN VALUE WERE COCOA BEANS (\$184.3 MILLION--UP 3 PERCENT, CORN (\$154.5 MILLION--UP 22.5 PERCENT), AND LEAF TOBACCO (\$148.6 MILLION--UP 22 PERCENT). SUGAR EXPORTS REGISTERED A 78 PERCENT DECLINE FROM

\$1.02 BILLION DURING JAN-OCT. 1975 TO \$231 MILLION IN 1976.

5. THE \$3 BILLION IN EXPORTS OF MANUFACTURED AND SEMI-MANUFACTURED GOODS REPRESENTS AN INCREASE OF 6.5 PERCENT OVER THE \$2.817 BILLION FIGURE FOR JAN.- OCT 5. 1975. MANUFACTURED GOODS ACCOUNTED FOR \$2.29 BILLION (UP 9.6 PERCENT) OF THIS TOTAL AND SEMI-MANUFACTURED GOODS \$710.3 MILLION (DOWN 2.5 PERCENT). THE "REASONABLE" PERFORMANCE OF MANUFACTURED GOODS IS ATTRIBUTED PRIMARILY TO SOLUBLE COFFEE. PROCESSED MEAT EXPORTS ALSO INCREASED CONSIDERABLY (73 PERCENT TO \$100.5 MILLION) SHOE EXPORTS (\$153.4 MILLION) WERE UP 16 PERCENT IN VALUE BUT DOWN 3 PERCENT IN VOLUME.

6. THE STATISTICS ALSO REVEALED AN INCREASE IN REEXPORTS (653 PERCENT--\$187.5 MILLION) AND A DECLINE IN SPECIAL TRANSACTIONS (DOWN 17.5 PERCENT--\$61.2 MILLION). CRIMMINS

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